

*EAS Change Systems has earned a worldwide reputation for innovation in SMED (Single Minute Exchange of Die) through its Quick Mold Change (QMC) technology for plastics and Quick Die Change (QDC) solutions for metal applications across automotive, appliance, chemical, medical, and related industries.*

*EAS helps manufacturers optimize production through just-in-time solutions that increase efficiency, flexibility and safety.*

*To strengthen our North American headquarters in Greenville, South Carolina, we are seeking a full-time:*

## Project Manager

### ❖ Position Summary

The Project Manager has full ownership of customer projects from quotation through installation, commissioning, and after-sales support. This role is responsible for project execution, customer satisfaction and commercial performance. The position works cross-functionally with Sales, Engineering, Operations, suppliers, and customers to ensure projects are delivered across North and South America.

The position requires a strong technical foundation combined with proven project leadership and customer-facing experience in capital equipment or industrial automation environments.

### ❖ Key Responsibilities

- Lead projects from initial quotation through final customer acceptance.
- Define and validate technical solutions in collaboration with Engineering.
- Develop, review, and approve project quotations with Sales.
- Own project scope, schedule, budget, and margin performance.
- Serve as the primary customer contact throughout the project lifecycle.
- Review and validate customer purchase orders and contract scope.
- Coordinate internally with:
  - Engineering
  - Materials & Logistics
  - Manufacturing
  - Service
- Manage internal and external suppliers and subcontractors in relation with Materials & Logistics.
- Identify project risks and implement mitigation plans.
- Oversee installation, commissioning, and customer handover.
- Ensure complete and accurate technical and project documentation.
- Support strategic customer visits and key trade shows.
- Drive continuous improvement initiatives for products and processes.
- Support after-sales activities and resolve escalations when required.

### ❖ Qualifications

- Bachelor's degree in Mechanical Engineering, Engineering Technology, or related technical field required.
- Minimum 5 years of project management experience in capital equipment, automation, or industrial machinery.
- Strong working knowledge of hydraulics, controls, and electrical systems.
- Demonstrated experience managing customer-facing technical projects.
- Experience in injection molding and/or metal stamping industries is a plus.
- Commercial acumen with experience managing project margins and scope.
- Proficiency in Microsoft Office and ERP systems (QuickBooks preferred).
- Valid driver's license required.
- Willingness to travel occasionally domestically and internationally.

### ❖ Core Competencies

- Strong project leadership and ownership mindset.
- Excellent customer management and communication skills.
- High level of technical problem-solving capability.
- Strong organizational and multitasking ability.
- Results-driven with strong business judgment.
- Ability to manage multiple complex projects simultaneously.
- Comfortable working in a fast-paced, entrepreneurial environment.
- Collaborative team leader with cross-functional influence.
- Detail-oriented with strong follow-through.

### ❖ About EAS

At EAS, we believe in achieving more with practical, efficient solutions. Our team-oriented culture values collaboration, initiative, and accountability. As a growing international organization, we maintain long-term relationships with customers, suppliers, and employees, supporting stable and sustainable growth.

### ❖ What We Offer

- Open and informal international work environment.
- Entrepreneurial, growth-oriented culture.
- High level of responsibility and autonomy.
- Close collaboration with global teams.
- Competitive salary and comprehensive benefits package.
- Opportunities for advancement within the EAS Group.

*This job description is intended to describe the general nature and level of work performed and is not an exhaustive list of all responsibilities or qualifications.*